REQUEST FOR PROPOSAL (RFP)
PROFESSIONAL SERVICES

Issue Date: March 18, 2020

RFP# GEOTECHNICAL SERVICES/20-42

Title: GEOTECHNICAL CONSULTANT

Department and/or Location Where Work Will Be Performed: City of Charlottesville (Project locations vary within the City)

Period Of Contract: For one (1) year from the date of award, with the option to renew for up to five (5) additional one (1) year renewals.

Sealed Proposals Will Be Received Until 2:00 p.m. local prevailing time on Thursday, April 16, 2020. Proposals received after the announced time and date for receipt will not be considered. No telephoned, faxed, or emailed proposals will be considered.

The face of the envelope or shipping container should be clearly marked in the lower left hand corner as follows:

RFP# GEOTECHNICAL SERVICES/20-42
TITLE: GEOTECHNICAL CONSULTANT
OPEN: April 16, 2020

All Inquiries For Information Should Submitted in Writing and Be Directed To: Judy Mullins, Administrative Assistant III at mullinsj@charlottesville.org or by Fax: (434) 970-3659.

IF PROPOSALS ARE MAILED, SEND DIRECTLY TO ISSUING AGENCY SHOWN ABOVE. IF PROPOSALS ARE HAND DELIVERED, THEN DELIVER TO:

City of Charlottesville
Department of Public Works – Facilities Development Division
325 4th Street NW - 2nd Floor – Warehouse (physical address)
305 4th Street NW (mailing address)
Charlottesville, VA 22903

OFFERORS HAND DELIVERING PROPOSALS CAN OBTAIN A MAP SHOWING THE CITY VISITOR PARKING LOCATION, ON THE CITY’S WEBSITE AT: WWW.CHARLOTTESVILLE.ORG/PURCHASING, (CLICK ON CURRENT PROJECTS TO OBTAIN A MAP).

TO RECEIVE A COMPLETE BID PACKAGE,
PLEASE VISIT OUR WEBPAGE AT
WWW.CHARLOTTESVILLE.ORG/PURCHASING
AND CLICK ON CURRENT PROJECTS.

This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.
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I. **PURPOSE:** The purpose of this Request for Proposal (RFP) is to solicit sealed proposals to establish a term contract through competitive negotiation for the purchase of Geotechnical Services on an as needed basis by the City of Charlottesville. Therefore, the City of Charlottesville is seeking proposals from qualified firms or individuals (Geotechnical Consultant) to provide geotechnical testing services, primarily as related to sitework and building construction. **The City may award a Contract for services pertaining to this RFP to more than one qualified offeror.**

II. **MINORITY BUSINESS PROGRAM:** As part of the City of Charlottesville’s Minority Business Program, the City of Charlottesville encourages the participation of small, women, minority, veteran and micro-owned businesses (SWaM-O) in the City’s procurement transactions. In order to support and build up the capacity of SWaM-O businesses, City Council and staff have taken steps to push forward policy changes and initiatives to help reduce barriers to doing business with the City. To find out more about the current City of Charlottesville initiatives and programs please visit the Minority Business Program website at [http://www.charlottesville.org/business/minority-business-program](http://www.charlottesville.org/business/minority-business-program).

III. **BACKGROUND:**

The City of Charlottesville (City) owns and/or manages numerous facilities, including both government buildings and educational facilities. Additionally, the City owns and/or manages a variety of utility delivery systems, roads, and bridges, and stormwater management facilities. Many of these structures and systems will, at some time, require improvements and/or additions of varying degrees of complexity. The City is planning for the construction of additional building facilities, roads, bridges, utilities, etc.

In accordance with building code and best practices, the City may require services of a Geotechnical Consultant for testing and analysis of certain earth materials. Reports of this analysis would be delivered to the City and be used for making decisions related to: site selection and design of buildings and other structures and facilities. Additionally, as is typically prescribed in construction documents, the City will often require the Geotechnical Consultant to perform scheduled tests, as construction progresses, in coordination with the schedules of design professionals, contractors, and the City. The City may require immediate response from the Geotechnical Consultant in the event of unforeseen circumstances.

The City will depend upon the services of the Geotechnical Consultant in the analysis and interpretation of its findings. This analysis must be reported in a clear, concise format. The City may require immediate reporting of the Geotechnical Consultant’s analysis as project construction progress may be dependent upon those reports.

It is anticipated that work will be assigned on a project-by-project basis, with the hours of service varying depending on the number of projects assigned and their complexity. The City reserves the right to select and contract with one or more firms or individual.

IV. **STATEMENT OF NEEDS:** The successful offeror shall comply with all applicable federal, state and local laws, rules and regulations applicable to the provision and performance by the successful offeror of the work and services that are the subject of the contract. As needed, the Geotechnical Consultant shall:

a. Make itself available to perform its services (task orders issued by the City) with 48 hours following notice by the City requesting services for a project which is ongoing and under construction; make itself available Monday – Friday, 7:00 am – 5:00 pm and after-hours, as may be required;

b. Be knowledgeable, competent, and proactive in testing and analysis as related to the following discipline:

   ▪ Geotechnical: Exploration of subsurface conditions by conducting test borings and/or other tests at selected locations. Additionally, the Geotechnical consultant shall be proficient in a wide range of geotechnical laboratory testing services, analysis, and reporting.

c. Provide professional staff trained and knowledgeable to provide the services using best practices, and certified and licensed in the Commonwealth of Virginia, as required by law. Assigned personnel shall be knowledgeable of: applicable local, state, and federal building code; and, all American Society of Testing Methods (ASTM), or other accepted industry standard deemed superior to ASTM, for the respective testing
service(s) being provided;

d. Provide in-house quality control checks and systems to ensure the accuracy of data and reporting to the City;

e. Provide prompt, complete, and concise, analysis and reporting of findings; and,

f. Provide consultation on other questions or concerns that the City may have as related to the testing parameters described above.

V. PROPOSAL PREPARATION AND SUBMISSION INSTRUCTIONS:

A. GENERAL INSTRUCTIONS:

1. RFP Response: In order to be considered for selection, Offerors must submit a complete response to this RFP (“Proposal”).

   a. One (1) printed version original marked “Original” and (5) copies of each Proposal shall be transmitted to the City, along with an electronic copy of the proposal on CD either in Microsoft Word or PDF format of same. **The City will accept flash drives or USB sticks.**

   b. In addition, should the proposal contain proprietary information, submit one (1) redacted printed version with proprietary portions removed or blacked out marked “Redacted Copy” along with an electronic copy on CD either in Microsoft Word or PDF format of same. **The City will accept flash drives or USB sticks.**

   These items must be submitted to the City as a complete sealed proposal. No other distribution of the proposal shall be made by the Offeror.

   Proposals must be submitted by the date and time stated in the solicitation. Proposals will be date and time stamped upon receipt and retained unopened in a secure location until proposal opening. No consideration will be given to date of postmark or error in delivery to incorrect address. It is the responsibility of the Offeror to ensure timely and correct delivery of proposal.

2. Proposal Preparation:

   a. Proposals shall be signed by an authorized representative of the offeror.

   b. Each Proposal must be and remain valid for a period of at least ninety (90) days from the date set by this RFP for receipt of Proposals.

   c. All information requested or required by this RFP must be included in submitted proposals. Failure to submit all information requested may result in an Offeror’s Proposal being rejected.

   d. Proposals should be prepared simply, providing a clear, straightforward, concise description of the Offeror’s qualifications and suitability to provide the required services. Proposals shall demonstrate, the Offeror’s capabilities to perform fully the requirements of this RFP.

   e. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, sub-paragraph, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and sub-paragraph number should be repeated at the top of the next page. The proposal should contain a table of contents which cross-references the RFP requirements. Information which the Offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.
f. As used in this RFP, the terms “must”, “will” and "shall" identify mandatory requirements. Items labeled as "should" or “may” are highly desirable, and are preferred. Depending on the overall quality and completeness of a Proposal, inability of an Offeror to satisfy a “must”, “will” or "shall" requirement may not automatically remove that Offeror from consideration; however, it may affect the overall rating of the Offerors’ proposal.

g. Each copy of the Proposal should be bound or contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.

h. All proceedings, records, contracts and other records relating to this procurement transaction shall be open to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable. Offerors, upon request, shall be afforded the opportunity to inspect proposal records within a reasonable time after the evaluation and negotiations of proposals are completed, but prior to award, except in the event that the City decides not to accept any of the proposals and to reopen the contract. Otherwise, proposal records shall be open to public inspection only after award of a contract by the City.

i. All costs of proposal preparation and presentation shall be borne by each Offeror. The City is not liable for any cost incurred by the offeror prior to issuance of a contract.

3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to the City. This provides an opportunity for the offeror to clarify or elaborate on the proposal. This is a fact finding and explanation session only and does not include negotiation. The City will schedule the time and location of these presentations. Oral presentations are an option of the City and may or may not be conducted.

B. SPECIFIC PROPOSAL INSTRUCTIONS:

Proposals should be as thorough and detailed as possible so that the City may properly evaluate your capabilities to provide the required goods/services. Offerors are required to submit the following items as a complete proposal:

PROPOSALS ARE LIMITED TO A MAXIMUM OF 60 SINGLE SIDED PAGES.

1. Section 1 – Methodology/Specific Plan:
   i. Provide a listing of all testing, laboratory, and other services being offered.
   ii. Describe the methodology the Offeror uses in performing its work including compliance with standards and regulations, best practices for the industry, and best business practices.
   iii. Reporting: Provide a sample report from a recent project (include field report, lab analysis, and final report to client (redact private information as necessary).

2. Section 2 – Experience:
   i. Provide a brief summary and history of the Offeror’s firm.
   ii. Provide detail as to whether the service is being provided by employees of the Offeror, or, by subcontracted providers.
iii. For any employee of the Offeror that may be assigned work under this contract, provide a brief resume detailing education, certifications, licenses, and experience.

iv. For any sub-contractor of the Offeror that may be assigned work under this contract, provide company information of that firm. Also, for any employee of said sub-contractor that may be assigned work under this contract, provide a brief resume detailing education, certifications, licenses, and experience.

v. References: Provide at least, but not limited to, four references for which work of a similar nature to that described herein was performed within the past three (3) years. The references should include the name, title, address, phone number, and email for the person on the owner’s team most intimate with the details of project being referenced. See Attachment D - Offeror Data Sheet to provide reference information.

vi. Pursuant to Code of Virginia, §2.2-4311.2 subsection B, a Bidder or Offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or Offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or Offeror is not required to be so authorized.

3. **Section 3 – Time for Performance:** For the service being offered by the Offeror (whether by employee or sub-contractor), provide a sequence of events scenario including the time for completion of each step of that scenario. Each scenario should include the following steps:

   i. Task Order issued by the City of Charlottesville.
   ii. Preparation for travel to Owner’s project site (within the City limits of Charlottesville);
   iii. Travel to the Owner’s project site;
   iv. Conducting of tests at the Owner’s project site (due to the varying durations of differing test and tasks, no time duration is required for this step);
   v. Lab testing and analysis of test (s); provide durations for each testing service being offered.
   vi. Compiling of Geotechnical report, to include photo documentation of certain tasks, as requested.
   vii. Issuance of report detailing the findings of the test(s); via email.

4. **Section 4 – Additional Information:** Complete and return the following:

   - The RFP cover sheet and all addenda acknowledgements, if any
   - Attachment B – Signature Sheet
   - Attachment C – State Corporation Commission Form
   - Attachment D – Offeror Data Sheet
   - Attachment E – Certification of No Collusion
   - Attachment F – Proprietary/Confidential Information Identification
   - Attachment G – Small, Women, Minority, Micro, employment services organizations, and Veteran-Owned Business Objectives
   - Insurance: See General Terms and Conditions Section. Insurance for coverages and limits which will be required by the City at contract execution.

VI. **EVALUATION AND AWARD CRITERIA:** This section is in two parts. The first part, “Evaluation Criteria,” explains how the proposals will be evaluated. The second part is the “Award of Contract” clause that states how the award will be made.

A. **EVALUATION CRITERIA:** Proposals shall be evaluated by the City of Charlottesville using the following criteria:

1. Specific plans or methodology to be used to perform the services. The ability, capacity, and skill of the firm to perform the work described herein in a manner consistent with City goals and standards. This should be addressed in Section 1 - Methodology portion of the proposal. **Weight: 40%**

2. Qualifications and experience of Geotechnical Consultant’s staff to be assigned to perform the services including: the ability, experience, and continuity of the proposed staff, consultants, and sub-consultants
to be assigned to the project including the capability of the required staff, consultants, and sub-
consultants to perform the services needed within the timeframe designated. The firm must provide
assurance that the continuity of the consulting team will be maintained and not changed without prior
approval of the City. Offerors are required to provide current resumes for the individuals that they
propose for this project. The resumes must specifically describe their training, certification levels, and
experience. This should be addressed in Section 2 – Experience portion of the proposal. **Weight: 40%**

3. Ability and capability of the Geotechnical Consultant’s staff and sub-contractors to perform the
services needed within the timeframe designated. This should be addressed in Section 3 – Time for
Performance of the proposal. **Weight: 10%**

4. Strength of overall proposal. Overall quality of proposal submitted that specifically addresses the
City’s Request for Proposals including the basic approach and understanding of the City’s objectives.
This will be a component of the overall proposal. **Weight: 10%**

B. **AWARD OF CONTRACT:** Procurement of Professional services. The City shall engage in individual
discussions with two or more offerors deemed fully qualified, responsible and suitable on the basis of initial
proposals, and with emphasis on professional competence, to provide the required services. Repetitive informal
interviews shall be permissible. In these discussions, the Offerors shall be encouraged to elaborate on their
qualifications and performance data or staff expertise pertinent to the proposed project, as well as alternative
concepts. In addition, Offerors will be informed of any ranking criteria that will be used in addition to the
review of the Offeror’s professional competence. At this discussion stage, the City may discuss with an Offeror
nonbinding estimates of total Project costs, including, but not limited to, life-cycle costing, and, where
appropriate, nonbinding estimates of price for services. In accordance with Va. Code Sec. 2.2-4342 correctly
labeled proprietary information from competing offerors shall not be disclosed to the public or to competitors.

C. At the conclusion of the discussions referenced in Paragraph (B), preceding above, and on the basis of
Evaluation Factors set forth within this RFP and all information developed in the selection process to this point,
the City shall select in the order of preference two or more offerors whose professional qualifications and
proposed services are deemed most meritorious. Formal negotiations shall then be conducted, beginning with
the offeror ranked first. If a contract satisfactory and advantageous to the City can be negotiated at a price
considered fair and reasonable, the award shall be made to that offeror. Otherwise, negotiations with the offeror
ranked first shall be formally terminated and negotiations conducted with the offeror ranked second, and so on
until such a contract can be negotiated at a fair and reasonable price. The City reserves the right to make
multiple awards as a result of this solicitation.

VII. **REPORTING AND DELIVERY INSTRUCTIONS:** Omitted.

VIII. **PREPROPOSAL CONFERENCE:** There will be no preproposal conference.

IX. **GENERAL TERMS AND CONDITIONS:**

A. **ANNOUNCEMENT OF AWARD:** Public notice of the award of this contract, or the announcement of the
decision to award this contract, shall be given in the following manner: posting of a written notice on the
City’s website at [www.charlottesville.org/purchasing](http://www.charlottesville.org/purchasing), under the Current Projects link.

B. **ANTI-DISCRIMINATION:** By submitting their proposals, offers certify to the City that they will conform to the
provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment
Contracting Act of 1975, as amended, where applicable, the Virginias with Disabilities Act, the Americans with
Disabilities Act and Code of Virginia 2.2-4311, 2.2-4311.2, and 2.2-4312 of the *Virginia Public Procurement Act (VPPA)*. If the award is made to a faith-based organization, the organization shall not discriminate against
any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipients
religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender
or national origin and shall be subject to the same rules as other organizations that contract with public bodies to
account for the use of the funds provided; however, if the faith-based organization segregates public funds into
separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the
public body. (Code of Virginia 2.2.4343.1E).
Every contract over $10,000 shall include the provisions:

1. During the performance of this contract, the contractor agrees as follows:

   1. During the performance of this contract, the Contractor agrees that it will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
   2. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, shall state that it is an equal opportunity employer.
   3. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
   4. The requirements of these provisions 1. and 2. are a material part of the contract. If the Contractor violates one of these provisions, the City may terminate the affected part of this contract for breach, or at its option, the whole contract. Violation of one of these provisions may also result in debarment from City contracting regardless of whether the specific contract is terminated.

2. The contractor will include the provisions of No. 1 above in every subcontract or purchase order over $10,000, so that the provision will be binding upon each subcontractor or vendor.

C. ANTI-DISCRIMINATION OF CONTRACTORS: A bidder, offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the bidder or offeror employs ex-offenders unless the City has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

D. ANTI-DISCRIMINATION OF FAITH-BASED ORGANIZATIONS: The City of Charlottesville does not discriminate against faith-based organizations.

E. ANTITRUST: By entering into a contract, a contractor conveys, sells, assigns, and transfers to the City of Charlottesville all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the City of Charlottesville under said contract.

F. APPLICABLE LAWS & COURTS: This procurement transaction, and any resulting contract, shall in all aspects be governed by the laws of the Commonwealth of Virginia, notwithstanding its conflicts of laws provisions. Any litigation with respect hereto shall be brought in the Circuit Court for the City of Charlottesville, Virginia.

G. ASSIGNMENT OF CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the City.

H. AVAILABILITY OF FUNDS: The City’s obligation under a contract awarded as a result of this procurement transaction shall be and are hereby made expressly contingent upon the availability and appropriation of public funds to support the City’s performance thereof.

I. BID/PROPOSAL PRICE CURRENCY: Unless stated otherwise in the solicitation, bidders/offerors shall state bid/offer prices in US dollars.

J. BUSINESS-TO-GOVERNMENT VENDOR REGISTRATION: The City’s SAP electronic solution offers vendor self-service registration. Vendors are not required to register prior to bidding or submitting an offer,
however, purchase orders cannot be issued and payment to vendors cannot be processed to a non registered vendor. Go to www.charlottesville.org/purchasing to register. Complete instructions are included on the vendor registration page.

K. **CHANGES TO THE CONTRACT:** Changes can be made to the contract in any of the following ways:

1. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract. No fixed price contract may be increased by less than ten percent (10%) or $25,000 without the advance approval of the City Manager or designee, and under no circumstances may the amount of this contract be increased, without adequate consideration, for any purpose (including, but not limited to, relief of the Contractor from the consequences of an error in its bid or offer).

2. The City may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt. The contractor shall be compensated for any additional costs incurred as the result of such order and shall give the City a credit for any savings. Said compensation shall be determined by one of the following methods:
   a. By mutual agreement between the parties in writing; or
   b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the City’s right to audit the contractor’s records and/or to determine the correct number of units independently; or
   c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the City with all vouchers and records of expenses incurred and savings realized. The City shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the City within thirty (30) days from the date of receipt of the written order from the City. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the City or with the performance of the contract generally.

L. **CONTRACTS REQUIRED:** Following Award of a contract resulting from this procurement transaction, the successful Offeror shall be required to enter into a written contract with the City. The contract shall include the requirements of this RFP, any additional terms and conditions negotiated by the parties, and shall set forth the fair and reasonable price agreed to by the parties. The contract shall also include provisions required by the Virginia Public Procurement Act and the Charlottesville City Code, as applicable.

M. **CLARIFICATION OF TERMS:** The City will assume no responsibility for oral instructions, suggestion or interpretation of this RFP. Any question regarding the proposal documents and/or scope of work/specifications shall be directed to the Purchasing Division and any material change will be submitted to all offerors through issuance of an addendum. Any questions related to this RFP MUST be submitted to the Public Works – Facilities Development Division no fewer than seven (7) work days prior to the date set by this RFP for receipt of proposals by the City. Questions should be in writing and electronic transmission is preferred. Questions submitted beyond the time specified above may be left unanswered if sufficient time does not allow a response to all prospective offerors without causing an unacceptable delay in the process.

N. **CONTRACTOR’S FORMS/BOILERPLATE CONTRACTS:** All written agreements, contracts, service agreements, account applications, forms and other documents, of any nature, that the successful Offeror would
require the City to sign in connection with any contract resulting from this procurement transaction, or the performance thereof by the Contractor, must be submitted along with the Contractor’s proposal. Under no circumstances shall the City be required to agree to any contractual provision (i) that would materially conflict with any requirement(s) of this RFP, (ii) that would affect the price, quality, quantity or delivery schedule for any goods or services, (iii) that would conflict with any requirement of the Virginia Public Procurement Act or the Charlottesville City Code, or (iv) that would, in the City’s sole discretion, materially alter the overall combination of quality, price and various elements of required services that in total are optimal relative to the City’s needs, and the Contractor shall not condition its performance or delivery upon any such agreement by the City.

O. CONTRACTUAL CLAIMS: Contractual claims, whether for money or other relief, shall be submitted in writing no later than 60 days after final payment; however, written notice of the contractor’s intention to file a claim shall be given at the time of the occurrence or beginning of the work upon which the claim is based. The City has established an administrative procedure for consideration of contractual claims, and a copy of such procedure is available upon request from the City’s Purchasing Office. Contractual disputes shall also be subject to the provisions of Va. Code §2.2-4363(D) and (E) (exhaustion of administrative remedies) and §2.2-4364 (legal actions). Resolution of a claim by the City or its administrative appeals panel shall not relieve a contractor of the requirement to submit any invoice(s) as a condition of receiving payment of specific amount(s) from the City.

P. DEBARMENT STATUS: By submitting their proposals, offerors certify that they are not currently debarred by the federal government, the Commonwealth of Virginia, or any local government or public authority, from submitting bids or proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

Q. DEFAULT: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the City, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the City may have.

R. DESIGNATED PERSONNEL: The personnel designated in the management summary for key positions shall not be changed except with the permission of the City. Contractor may not substitute other staff or individual(s) without the prior, express written consent of the City. The City shall not be required to consent or accept any substitution(s) if to do so would require an increase in the compensation due the Contractor under this Agreement, or a reduction in the quantity or quality of the Service by this Agreement, as determined in the City’s sole discretion.

S. DRUG-FREE WORKPLACE CLAUSE: During the performance of this contract the contractor agrees as follows: (i) to provide a drug-free workplace for the contractor’s employees; (ii) to post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor’s workplace and specifying the actions that will be taken against employees for violations of such prohibition; and (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace. For the purposes of this paragraph, “drug-free workplace” means a site for the performance of work done in connection with the contract awarded to a contractor in accordance with this procurement transaction, where the contractor’s employees are prohibited from engaging in the unlawful manufacture, sale distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

T. ETHICS IN PUBLIC CONTRACTING: Per Code of Virginia, 2.2-4367: By submitting a proposal, the offeror certifies that their proposal is made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

U. HEADINGS: Section, article and paragraph headings contained within this Request for Proposals have been inserted only as a matter of convenience and for reference, and they in no way define, limit, or describe the scope or intent of any term, condition or provision of this Request for Proposals.
V. IDLING REDUCTION REQUIREMENT: Contractors are required to comply with the City of Charlottesville’s Idling Reduction Policy for Motor Vehicles and Equipment, policy number 100-12. This policy is available at www.charlottesville.org/purchasing under the Vendor Registration link.

W. IMMIGRATION REFORM AND CONTROL ACT OF 1986: By entering into a written contract with the City of Charlottesville, the Contractor certifies that the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth of Virginia, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

X. INCLEMENT WEATHER/CLOSURE OF CITY OFFICES: If the City of Charlottesville is closed for business on the date and time set by this RFP for receipt of proposals, then proposals will be accepted on the next scheduled business day up to the time of day specified on the original date specified for receipt of proposals.

Y. INDEMNIFICATION: Contractor hereby assumes, and shall defend, indemnify and save the City and all of its officers, agents and employees harmless from and against any and all liability, loss, claim, suit, damage, charge or expense including attorneys fees which the City and all of its officers, agents and employees may suffer, sustain, incur or in any way be subjected to, on account of death of or injury to any person (including, without limitation, City officers, agents, employees, licensees and invitees) and for damage to, loss of, and destruction of any property whatsoever, which arises out of, results from, or is in any way connected with actions taken by the Contractor in the performance of its obligations under this Agreement, or which occurs as a consequence of any negligence, omission or misconduct of the Contractor and any of Contractor’s subcontractors, agents or employees in the performance of Contractor’s or any of its subcontractors, agents or employees in performing work under this contract, regardless of whether such loss or expense is caused in part by a party indemnified hereunder. Notwithstanding any other provision of this agreement, Contractor shall not be required to defend, indemnify, or hold harmless the City, or any of the City’s officers, agents, or employees, for any liability for damage arising out of bodily injury to persons or damage to property suffered in the course of the performance of this contract, caused by or resulting solely from the negligence of the City, or any of the City’s officers, agents, or employees.

Z. INSURANCE: By signing and submitting a proposal under this solicitation, the offeror certifies that if awarded the contract, it will purchase and maintain, at its sole expense, and from a company or companies authorized to do business within the Commonwealth of Virginia, insurance policies containing the following types of coverages and minimum limits, protecting from claims which may arise out of or result from the Offeror’s performance or non-performance of services under this Contract, or the performance or non-performance of services under this Contract by anyone directly or indirectly employed by the Offeror or for whose acts it may be liable:

a. Workers’ Compensation - Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the City of increases in the number of employees that change their workers’ compensation requirements under the Code of Virginia during the course of the contract shall be in noncompliance with the contract. This policy shall specifically list Virginia as a covered state.

b. Employer’s Liability - $100,000. This policy shall specifically list Virginia as a covered state.

c. Commercial General Liability - $1,000,000 per occurrence. Commercial General Liability is to include bodily injury and property damage, personal injury, advertising injury, contractual liability, and products and completed operations coverage. The City of Charlottesville and its officers, employees, agents and volunteers must be named as an additional insured and so endorsed on the policy.

d. Automobile Liability - $1,000,000 per occurrence. (Only used if motor vehicle is to be used in the contract.)

e. Professional Liability Insurance: At its sole expense, and prior to commencing any activities under this Agreement, Bidder shall secure professional liability insurance, covering any damages caused by the negligent or wrongful acts or omissions of the Bidder, its employees and agents in the performance of this Agreement, with coverage in an amount not less than $1,000,000 (“Required Insurance”). Bidder shall maintain the Required Insurance in effect throughout the Term of this Agreement and for a period of three (3) years following final acceptance of the Project by the City. Upon execution of this Agreement, Bidder shall provide the City with a certificate of insurance, or other written documentation satisfactory to the City in its sole discretion, issued by Bidder’s insurance company(ies), confirming the Required Insurance and the beginning and ending date(s) of Contractor’s policy(ies). Upon receipt of any notice, verbal or written, that the Required
Insurance is subject to cancellation, Bidder shall immediately (within one business day) notify the City. Bidder’s failure to comply with any of the requirements of this Section shall constitute a material breach of this Agreement entitling the City to terminate this Agreement without notice to Bidder and without penalty to the City.

All insurance coverage:

1. shall be issued by an insurance carrier authorized to do business within the Commonwealth of Virginia and rated A – VIII or better, by A. M. Best Company or equivalent rating from an alternate recognized ratings agency, and otherwise acceptable to the City;
2. shall be kept in force throughout performance of services;
3. shall be an occurrence based policy;
4. shall include completed operations coverage;
5. shall contain a cross liability or severability of interest clause or endorsement. Insurance covering the specified additional insured shall be primary and non-contributory, and all other insurance carried by the additional insureds shall be excess insurance;
6. where additional insured required, such policy shall not have a restriction on the limits of coverage provided to the City as an additional insured. The City shall be entitled to protection up to the full limits of the bidder’s policy regardless of the minimum requirements specified in the Contract.

Proof Of Insurance: Prior to performance of any services or delivery of goods, the Bidder shall (i) have all required insurance coverage in effect; (ii) the Bidder shall deliver to the City certificates of insurance for all lines of coverage, or other evidence satisfactory to the City in its sole discretion. (See Attachment A for a Sample C.O.I. and Guide to the Acord Form). The Bidder shall be responsible that such coverage evidenced thereby shall not be substantially modified or canceled without 30 days prior written notice to the City; and (iii) the Bidder shall deliver to the City endorsements to the policies which require the City and its officials, officers, employees, agents and volunteers be named as “additional insured”. Policies which require this endorsement include: Commercial General Liability and Auto Liability. Such endorsements must be approved by the City, and (iv) upon the request of the City, provide any other documentation satisfactory to the City in its sole discretion, evidencing the required insurance coverage, including but not limited to a copy of the insurance policy and evidence of payment of policy premiums. The Bidder shall require each of its subcontractors and suppliers to have coverage per the requirements herein in effect, prior to the performance of any services by such subcontractors and suppliers. Further, the Bidder shall ensure that all Required Insurance coverages of its subcontractors and suppliers is and remains in effect during performance of their services on the Project and certifies by commencement of the Work that this insurance and that of subcontractors is in effect and meets the requirements set forth herein. The City shall have no responsibility to verify compliance by the Bidder or its subcontractors and suppliers.

Effect Of Insurance: Compliance with insurance requirements shall not relieve the Bidder of any responsibility to indemnify the City for any liability to the City, as specified in any other provision of this contract, and the City shall be entitled to pursue any remedy in law or equity if the Bidder fails to comply with the contractual provisions of this contract. Indemnity obligations specified elsewhere in this Contract shall not be negated or reduced by virtue of any insurance carrier's denial of insurance coverage for the occurrence or event which is the subject matter of the claim, or by any insurance carrier’s refusal to defend any named insured.

Waiver Of Subrogation: The Bidder agrees to release and discharge the City of and from all liability to the Bidder, and to anyone claiming by, through or under the Bidder, by subrogation or otherwise, on account of any loss or damage to tools, machinery, equipment or other property, however caused.

Sovereign Immunity: Nothing contained within this IFB shall effect, or shall be deemed to affect, a waiver of the City’s sovereign immunity under law. No contract awarded as a result of this procurement transaction shall contain any provisions requiring the City to waive or limit any sovereign or governmental immunity to which it may be entitled.

Right to Revise or Reject: The City reserves the right, but not the obligation, to revise any insurance requirement not limited to limits, coverages and endorsements, or reject any insurance policies which fail to meet the criteria stated herein. Additionally, the City reserves the right, but not the obligation, to review and reject any insurer providing coverage due to its poor financial condition or failure to operate legally.
AA. OSHA STANDARDS: All contractors and subcontractors performing services for the City are required and shall comply with all Occupational Safety and Health Administration (OSHA), State and City Safety and Occupational Health Standards and any other applicable rules and regulations. Also, all contractors and subcontractors shall be held responsible for the safety of their employees and any unsafe acts or conditions that may cause injury or damage to any persons or property within and around the work site area under this contract.

BB. OWNERSHIP OF DOCUMENTS: All information, documents, and electronic media furnished by the City to the Contractor belong to the City, are furnished solely for use in connection with the Contractor's performance of Services required by this Agreement, and shall not be used by the Contractor on any other project or in connection with any other person or entity, unless disclosure or use thereof in connection with any matter other than Services rendered to the City hereunder is specifically authorized in writing by the City in advance. All documents or electronic media prepared by or on behalf of the Contractor for the City are the sole property of the City, free of any retention rights of the Contractor. The Contractor hereby grants to the City an unconditional right of use, for any purpose whatsoever, documents or electronic media prepared by or on behalf of the Contractor pursuant to this Agreement, free of any copyright claims, trade secrets, or any other proprietary rights with respect to such documents.

CC. PAYMENT: Any contract resulting from this procurement transaction shall contain prompt-payment provisions consistent with requirements of the Virginia Public Procurement Act.

DD. PERMITS AND FEES: All proposals submitted shall have included in price the cost of any business or professional licenses, permits or fees required by the City of Charlottesville or the Commonwealth of Virginia. The offeror must have all necessary licenses to perform the services in Virginia and, if the successful Offeror is a corporation, professional corporation or limited liability company, must also be authorized to do business in the Commonwealth of Virginia.

EE. PRECEDENCE OF TERMS: The following General Terms and Conditions: APPLICABLE LAWS AND COURTS, ANTI-DISCRIMINATION, ETHICS IN PUBLIC CONTRACTING, IMMIGRATION REFORM AND CONTROL ACT OF 1986, DEBARMENT STATUS, ANTITRUST, MANDATORY USE OF CITY FORM AND TERMS AND CONDITIONS, CLARIFICATION OF TERMS, PAYMENT shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

FF. QUALIFICATIONS OF BIDDERS/OFFERORS: The City may make such reasonable investigations as deemed proper and necessary to determine the ability of the bidder/offeror to perform the services/furnish the goods and the bidder/offeror shall furnish to the City all such information and data for this purpose as may be requested. The City reserves the right to inspect bidder’s/offeror’s physical facilities prior to award to satisfy questions regarding the bidder’s/offeror’s capabilities. The City further reserves the right to reject any bid if the evidence submitted by, or investigations of, such bidder/offeror fails to satisfy the City that such bidder/offeror is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.

GG. SCHOOL CONTRACTOR CERTIFICATION: Contractor acknowledges that any contract resulting from this solicitation for services may require Contractor, Contractor’s employees or other persons within Contractor’s control to have direct contact with City of Charlottesville Public School students on school property during regular school hours or during school-sponsored activities. As evidenced by the authorized signature below, Contractor hereby certifies to the City of Charlottesville and to the Charlottesville City School Board that all persons who will provide such services for or on behalf of the Contractor on public school property have not been convicted of a felony or any offense involving the sexual molestation or physical or sexual abuse or rape of a child.

Contractor hereby acknowledges that, pursuant to Virginia Code section 22.1-296.1, any person making a materially false statement regarding any such offense shall be guilty of a Class I misdemeanor and, upon conviction, the fact of such conviction shall be grounds for the revocation of the contract to provide such services and, when relevant, the revocation of any license required to provide such services.
Contractor hereby agrees that this Certification shall be binding throughout the contract term, and that it will provide immediate notice to the City of Charlottesville and the Charlottesville City School Board of any event that renders this certification untrue.

**HH. SMALL BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:** It is the policy of the City of Charlottesville to facilitate the establishment, preservation and strengthening of small businesses and businesses owned by women and minorities and service disabled veterans and to encourage their participation in the City's procurement activities. Toward that end the City of Charlottesville encourages these firms to compete and encourages other firms to provide for the participation of these firms through partnerships, joint ventures, subcontracts or other contractual opportunities. **Offerors are asked, as part of their submission, to describe any planned use of such business in fulfilling this contract, SEE ATTACHMENT G.**

**II. STATE CORPORATION COMMISSION IDENTIFICATION NUMBER:** Pursuant to Code of Virginia, §2.2-4311.2 subsection B, a bidder or offeror organized or authorized to transact business in the Commonwealth pursuant to Title 13.1 or Title 50 is required to include in its bid or proposal the identification number issued to it by the State Corporation Commission (SCC). Any bidder or offeror that is not required to be authorized to transact business in the Commonwealth as a foreign business entity under Title 13.1 or Title 50 or as otherwise required by law is required to include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. Link to the Virginia State Corporation Commission site: [http://www.scc.virginia.gov/](http://www.scc.virginia.gov/).

**JJ. TAXES:** Include only taxes applicable to the project in this proposal. The City is exempt from State Sales Tax and Federal Excise Tax. Tax Exemption Certificate indicating the City’s tax exempt status will be furnished by the City of Charlottesville upon request.

**KK. VIRGINIA GOVERNMENTAL FRAUDS ACT:** Each bidder/offeror is and shall be subject to the provisions of the Virginia Governmental Frauds Act, Code of Virginia, Title 18.2, Chapter 12, Article 1.1. In compliance with this law, each bidder/offeror is required to submit a certification that its bid/proposal, or any claim resulting there from, is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce, or any act of fraud punishable under the Act. Any bidder/offeror who knowingly makes a false statement on the Certificate of No Collusion shall be guilty of a felony, as provided in the Code of Virginia §18.2-498.5. As part of this bid/proposal a notarized Certificate of No Collusion must be submitted with the bid/proposal.

**LL.** The requirements of this RFP shall be deemed incorporated into any contract resulting from this procurement transaction, as if set forth therein verbatim.

**X. SPECIAL TERMS AND CONDITIONS:**

**A. AUDIT:** The Contractor shall retain all books, records and other documents relative to this contract for five (5) years after final payment, or until audited by the City of Charlottesville, whichever is sooner. The City, its authorized agents, and/or City auditors shall have full access to and the right to examine any of said materials during said period.

**B. CANCELLATION OF CONTRACT/TERMINATION:** The City may terminate any agreement resulting from this solicitation at any time, for its convenience, upon sixty (60) days’ advance written notice to the Contractor. In the event of such termination, the Contractor shall be compensated for services and work performed prior to termination.

**C. RENEWAL OF CONTRACT:** Contract shall be for one year beginning date of ratified contract with the option to renew under the terms of the original agreement for up to five (5) additional one year terms if agreed upon in writing by both parties. Prior to the expiration date of the initial contract or any subsequent renewal, the Contractor may request price adjustments to be effective during the upcoming contract period. Price increases shall be limited to no more than the percentage increase in the Consumer Price Index, Urban Wage Earners and Clerical Workers (CPI-W), U. S. City Average, All Items, Not Seasonally Adjusted, for the most recently published twelve months as published by the U. S. Department of Labor, Bureau of Labor Statistics. The base price to which any adjustments will be made shall be the prices in effect during the contract term prior to the proposed term. The City reserves the right to negotiate increases in excess of validated CPI if deemed to be fair.
and reasonable and in the best interest of the City.

XI. ATTACHMENTS:

ATTACHMENT A  SAMPLE COI AND GUIDE TO THE ACCORD FORM
ATTACHMENT B  SIGNATURE SHEET
ATTACHMENT C  STATE CORPORATION COMMISSION FORM
ATTACHMENT D  OFFEROR DATA SHEET
ATTACHMENT E  CERTIFICATION OF NO COLLUSION
ATTACHMENT F  PROPRIETARY/CONFIDENTIAL INFORMATION IDENTIFICATION
ATTACHMENT G  SMALL, WOMEN, MINORITY, MICRO, EMPLOYMENT SERVICES ORGANIZATIONS
 AND VETERAN-OWNED BUSINESS OBJECTIVES
ATTACHMENT A

Title: Sample C.O.I. and Guide to the Acord Form

Explanation: The Sample C.O.I. and Guide to the Acord Form below is for informational purposes only. Offerors are not required to submit a C.O.I or Endorsement(s) with their proposal response. Prior to performance of any services or delivery of goods, the Offeror shall (i) have all required insurance coverage in effect; (ii) the Offeror shall deliver to the City certificates of insurance for all lines of coverage. The Offeror shall be responsible that such coverage evidenced thereby shall not be substantially modified or canceled without 30 days prior written notice to the City; and (iii) the Offeror shall deliver to the City Endorsements to the policies which require the City and its officials, officers, employees, agents and volunteers be named as “additional insured”.

Sample C.O.I. and Guide to the Acord Form

CERTIFICATE OF LIABILITY INSURANCE

Certificate Number: A123456

Issued to: XYZ Contractor

Date: 07/01/2015

Policy Coverages:
- General Liability
- Professional Liability

Insurers:
- Insurance Company A: $1,000,000
- Insurance Company B: $1,000,000
- Insurance Company C: $1,000,000

Certificate Holder: City of Charlottesville

Additional Insured:
- City of Charlottesville and its officers, employees, agents and volunteers are named as additional insured with respect to General Liability for work and completed operations as required by written contract.

Policy Date: 12-1-2014 to 12-1-2015

Limit of Insurance: $1,000,000 per occurrence

Endorsement:
- The City of Charlottesville must be named and endorsed as additional insured in the certificates of insurance for all lines of coverage.

Additional Insured:
- City of Charlottesville

Certificate Holder:
- Must be City of Charlottesville

Producer:
- Insurance agency/broker who issued certificate

Named Insured:
- Must be legal name of contracting party

Policy Form:
- Should be “ Acord”

Policy Effective Date:
- Prior to or same as effective date of contract

Limits of Insurance:
- Must be the same or greater than contract requirements

Policy Number:
- Must match the number on the separate endorsement document

RFP# GEOTECHNICAL SERVICES/20-42   Page 16 of 22
SIGNATURE SHEET

RFP# GEOTECHNICAL SERVICES/20-42
Title: GEOTECHNICAL CONSULTANT

In Compliance With This Request For Proposal And To All The Conditions Imposed Therein And Hereby Incorporated By Reference, The Undersigned Offers And Agrees To Furnish The Goods/Services In Accordance With The Attached Signed Proposal Or As Mutually Agreed Upon By Subsequent Negotiation.

Name And Address Of Firm:

_____________________________________________ Date:   ________________________________________
DBA_________________________________________ By:     _________________________________________
_____________________________________________             (Signature In Ink)
__________________________Zip Code:___________ Name:  ________________________________________

Telephone Number:  (___)_________________________              (Please Print)
Fax Number: (___) ______________________________ Title:  _________________________________________
E-mail Address: ________________________________              I have the authority to bind the corporation.
STATE CORPORATION COMMISSION FORM

Virginia State Corporation Commission (SCC) registration information.

The bidder/offeror: __________________________________________________________

☐ is a corporation or other business entity with the following Virginia SCC identification number:
____________________ -OR-

☐ is not a corporation, limited liability company, limited partnership, registered limited liability partnership, or business trust -OR-

☐ is an out-of-state business entity that does not regularly and continuously maintain as part of its ordinary and customary business any employees, agents, offices, facilities, or inventories in Virginia (not counting any employees or agents in Virginia who merely solicit orders that require acceptance outside Virginia before they become contracts, and not counting any incidental presence of the bidder/offeror in Virginia that is needed in order to assemble, maintain, and repair goods in accordance with the contracts by which such goods were sold and shipped into Virginia from bidder/offeror’s out-of-state location) -OR-

☐ is an out-of-state business entity that is including with this bid/proposal an opinion of legal counsel which accurately and completely discloses the undersigned bidder’s/offeror’s current contacts with Virginia and describes why those contacts do not constitute the transaction of business in Virginia within the meaning of §13.1-757 or other similar provisions in Titles 13.1 or 50 of the Code of Virginia. Attach opinion of legal counsel to this form.

☐ Check the following box if you have not completed any of the foregoing options but currently have pending before the Virginia SCC an application for authority to transact business in the Commonwealth of Virginia and wish to be considered for a waiver to allow you to submit the SCC identification number after the due date for bids/proposals (the City reserves the right to determine in its sole discretion whether to allow such waiver).

Registered Agent Information

Please specify the Registered Agent who will accept services of process on your behalf.

Agent Name: _____________________________________________________________________

Physical Address (no Post Office Boxes): _____________________________________________

______________________________________________

I certify the accuracy of this information.

Signed: ____________________________________ Title: ________________________________ Date: _______________

RFP# GEOTECHNICAL SERVICES/20-42
OFFEROR DATA SHEET

Note: The following information is required as part of your response to this solicitation. Failure to complete and provide this sheet may result in finding your bid nonresponsive.

1. **Qualification:** The vendor must have the capability and capacity in all respects to satisfy fully all of the contractual requirements.

2. **Vendor’s Primary Contact:**
   
   Name: ____________________________  Phone: _________________________

3. **Years in Business:** Indicate the length of time you have been in business providing this type of good or service:
   
   Years _____ Months

4. Indicate below a listing of at least four (4) current or recent accounts, either commercial or governmental, that your company is servicing, has serviced, or has provided similar goods. Include the length of service and the name, address, and telephone number of the point of contact.

   A. Company: _______________________________________________________________________________
      
      Contact Name: ____________________________________________________________________________
      
      Phone:____________________________ Email: _________________________________________________
      
      Dates of Service: ______________________________ $ Value: _____________________________________

   B. Company: _______________________________________________________________________________
      
      Contact Name: ____________________________________________________________________________
      
      Phone:____________________________ Email: _________________________________________________
      
      Dates of Service: ______________________________ $ Value: _____________________________________

   C. Company: _______________________________________________________________________________
      
      Contact Name: ____________________________________________________________________________
      
      Phone:____________________________ Email: _________________________________________________
      
      Dates of Service: ______________________________ $ Value: _____________________________________

   D. Company: _______________________________________________________________________________
      
      Contact Name: ____________________________________________________________________________
      
      Phone:____________________________ Email: _________________________________________________
      
      Dates of Service: ______________________________ $ Value: _____________________________________

I certify the accuracy of this information.

Signed: ____________________________________  Title: ____________________________________  Date: _________________
ATTACHMENT E

CERTIFICATION OF NO COLLUSION

The undersigned, acting on behalf of ______________________________________, does hereby certify in connection with the procurement and proposal to which this Certification of No Collusion is attached that:

This proposal is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce: nor is this proposal the result of, or affected by, any act of fraud punishable under Article 1.1 of Chapter 12 of Title 18.2 Code of Virginia, 1950 as amended (§18.2-498.1 atseq.)

____________________________________
Signature of Company Representative

____________________________________
Name of Company

____________________________________
Date

ACKNOWLEDGEMENT

STATE OF VIRGINIA
CITY OF CHARLOTTESVILLE, to wit:
The foregoing Certification of No Collusion bearing the signature of __________________________ and dated ____________________________ was subscribed and sworn to before the undersigned notary public by ____________________________ on __________________.

____________________________________
Notary Public

My commission expires:______________________________

CODE OF VIRGINIA

§18.2-498.4. Duty to provide certified statement. A. The Commonwealth, or any department or agency thereof, and any local government or any department or agency thereof, may require that any person seeking, offering or agreeing to transact business or commerce with it, or seeking, offering or agreeing to receive any portion of the public funds or moneys, submit a certification that the offer or agreement or any claim resulting thereon is not the result of, or affected by, any act of collusion with another person engaged in the same line of business or commerce, or any act of fraud punishable under this article.

B. Any person required to submit a certified statement as provided in paragraph A above who knowingly makes a false statement shall be guilty of a Class 6 felony. (1980, c.472)
PROPRIETARY/CONFIDENTIAL INFORMATION
IDENTIFICATION

Name of Firm/Offeror: _______________________________________

RFP#: _____________________________________

Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected including the section of the proposal in which it is contained and the page numbers, and state reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures or paragraphs that constitute trade secrets or proprietary information. In addition, a summary of proprietary information shall be submitted on this form. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable.

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I certify the accuracy of this information.

Signed: ____________________________________ Title: ________________________________ Date: _______________
ATTACHMENT G

SMALL-, WOMEN-, MINORITY-, MICRO, EMPLOYMENT SERVICES ORGANIZATIONS, AND VETERAN-OWNED BUSINESS OBJECTIVES

It is an important business objective of the City of Charlottesville to promote the economic enhancement of small businesses (SBE) and micro businesses (O), women-owned businesses (WBE), minority-owned businesses (MBE), employment services organization (ESO) and veteran-owned businesses (VBE). The success of the City to track the amount of business received by SBE, WBE, MBE and VBE businesses, whether as a prime contractor or a subcontractor, is dependent upon the business community partnering with us in this important endeavor.

If you anticipate sub-contracting to any of these businesses in the performance of this contract, you are requested to individually report the total dollars for each business classification. Failure to report the dollars in the categories below may result in the application of stronger requirements being placed on offerors to assure that SBE, WBE, MBE and VBE businesses receive benefits from City contracts.

Complete the following information, and return this form with your proposal.

1. If you are a SBE, O, WBE, MBE, ESO or VBE, please check one or more of the following boxes:
   ______ SBE  ______ O  ______ WBE  ______ MBE  ______ ESO  ______ VBE

   Certification #: _____________________  Expiration Date: __________________

   If certified by other than the Virginia Department of Small Business and Supplier Diversity provide the name and contact information, including phone number and website of certifying agency:

   __________________________________________________________
   __________________________________________________________
   __________________________________________________________

2. In the spaces below, report the anticipated dollars that you intend to subcontract to each business type if a contract is awarded to your company. If you do not intend to sub-contract any work to others, even if you are a SBE, O, WBE, MBE, ESO or VBE, put zeros in the spaces below.

   Total SBE Dollars to be Sub-contracted $____________________________
   Total O Dollars to be Sub-contracted $____________________________
   Total WBE Dollars to be Sub-contracted $____________________________
   Total MBE Dollars to be Sub-contracted $____________________________
   Total ESO Dollars to be Sub-contracted $____________________________
   Total VBE Dollars to be Sub-contracted $____________________________

3. If you are not a SBE, O, WBE, MBE, ESO or VBE, and you do not plan to utilize such firms in this contract, please state your reasons:

   __________________________________________________________
   __________________________________________________________
   __________________________________________________________

I certify the accuracy of this information.

Signed: ____________________________________  Title: ______________________________  Date: __________________