A strong economy is essential to the social, cultural and financial vitality of our city. Public and private initiatives help create employment opportunities and a vibrant and sustainable economy. The City of Charlottesville is committed to creating a strong, diversified economy and an environment that provides career ladder employment opportunities for residents.

At its best, Charlottesville is a community with an effective workforce development system and a business-friendly environment that supports entrepreneurship; innovation; heritage tourism; commercial, mixed use, and infill development; and access to a growing array of diverse employment and career ladder opportunities for all City residents. The Downtown Mall, as the economic hub of the region, features a vibrant historic district with arts and entertainment, shopping, dining, cultural events and a dynamic City Market.
GOAL 1
INNOVATION

CREATE AN ENTREPRENEURIAL ENVIRONMENT THAT FOSTERS THE CREATION AND SUCCESS OF BUSINESSES.*

1.1 Work with partners to help entrepreneurs identify locations/sites where they can successfully start and grow their companies.*

1.2 Further develop partnerships with the University of Virginia, and more specifically, the Darden School of Business and the Office of the Vice President for Research and Innovation in order to maximize the business assistance resources available to entrepreneurs and expand innovative industry in Charlottesville.*

1.3 Maintain contact with University of Virginia technology groups and encourage them to seek opportunities to locate in the City.*

1.4 Partner with community organizations to provide relevant training opportunities for startup businesses.*

1.5 Work strategically to continue to develop and implement land use policies and regulations that ensure the availability of sites for businesses to locate and expand.*

*Goals and objectives are in accordance with the City of Charlottesville and Albemarle County Joint Vision and Goals.
GOAL 2
SUSTAINING BUSINESS

GENERATE, RECRUIT AND RETAIN SUCCESSFUL BUSINESSES.

2.1
In order to retain existing businesses, develop and implement a talent development strategy to attract skilled professionals to Charlottesville.

2.2
Continue business visitation program to regularly assess the health of our existing businesses.

2.3
Partner with business assistance agencies and local non-profits to provide training opportunities that will help businesses achieve greater success.*

2.4
Increase the number of SWaM certified and/or Section 3 certified businesses that are registered vendors with the City of Charlottesville.

2.5
Partner with arts organizations to identify ways to better assist businesses/proprietors in the arts and culture industry.*

2.6
Work with Albemarle County and local educational institutions to ensure that economic and workforce development efforts are appropriately aligned to foster business recruitment and retention in the Charlottesville area.

2.7
Explore methods of delivering business assistance to customers that use the latest technology.

2.8
Explore public/private opportunities to develop Charlottesville’s broadband infrastructure in an effort to ensure communication paths needed for businesses to be successful.

2.9
Develop and implement a marketing effort that informs residents and businesses about the products and services offered by the City of Charlottesville Office of Economic Development.

GOAL 3
PARTNERSHIPS

BUILD PARTNERSHIPS WITH PRIVATE SECTOR GROUPS IN ORDER TO MAXIMIZE STRATEGIC CAPITAL INVESTMENT IN TARGETED AREAS IN THE CITY.

3.1
Continue efforts to redevelop the former Martha Jefferson Hospital site and nearby properties.*

3.2
Continue efforts to facilitate commercial development in the Hillsdale Drive area.

3.3
Encourage the development of the City’s key commercial corridors and surrounding sites (such as West Main Street, Preston Avenue and Cherry Avenue).*

3.4
Proactively participate in planning and development studies such as the Small Area Plans, particularly as they relate to economic development opportunities in strategic areas throughout the City.*

3.5
Coordinate efforts with internal and external stakeholders to develop and implement strategic investment area plans within the City.

3.6
Align zoning ordinances to facilitate economic activity in new areas of commercial opportunity identified in the updated future land use map.*

3.7
Work to ensure that newly aligned City ordinances and regulations balance the need to promote development opportunities and competing interests.*

3.8
Explore appropriate incentives for development projects with significant economic impact, with particular emphasis on target industries and those industries that directly address the need for more career ladder job opportunities that will help move City residents towards self-sufficiency (e.g., light manufacturing, semi-skilled trades, etc.)*
GOAL 4

TOURISM

INCREASE TOURISM TO HELP EXPAND THE POSITIVE ECONOMIC IMPACT VISITORS HAVE ON THE CITY.

4.1
Actively participate in the development of a community based Cultural Arts Plan that seeks to leverage our existing cultural assets.*

4.2
Enhance heritage and cultural tourism efforts in partnership with Albemarle County, with a particular focus on African American history, as well as events, goods and services related to hospitality, music, foods, wines, beers, ciders and other artisan-type products.*

4.3
Seek out opportunities for public-private partnerships in the provision of infrastructure that supports the tourism industry.

4.4
Explore ways of creating recreational access routes to our community’s heritage and cultural sites to enhance their efforts on Charlottesville’s economy.

GOAL 5

DOWNTOWN MALL

MAINTAIN THE ECONOMIC VITALITY OF THE DOWNTOWN MALL AND SURROUNDING AREAS.

5.1
Monitor the need for additional parking as new development occurs, with particular attention to parking needs along the West Main corridor.

5.2
Partner with University of Virginia and other adjacent property owners for continued implementation of the West Main Street Plan.

5.3
Monitor the need for development of a Water Street parking lot and coordinate with adjacent CPC lot development on Water Street.

5.4
Complete feasibility study on developing a Market District in the City Market’s current site and finalize a long term solution to the location of the Market.*

5.5
Leverage the growing demand for locally-sourced products by encouraging business creation and expansion downtown, and, more specifically, at the City Market.

5.6
Continue to encourage private sector developers to implement plans from the commercial corridor study.

5.7
Evaluate the effects of mixed-use development and changing demographics on the downtown area and continue to support and maintain the Downtown Mall as the economic and cultural hub of the City.
GOAL 6
WORKFORCE

BE AN EFFECTIVE PARTNER IN CREATING A WELL-PREPARED AND SUCCESSFUL WORKFORCE.

6.1 Explore programs for City of Charlottesville youth that will expose them to the principles of financial literacy, economics, and entrepreneurship.

6.2 Provide support for educational programs that will prepare City students for 21st century jobs in our area’s target industries.*

6.3 Develop educational programs/training that coincide with target industries (i.e., Biosciences and Medical Devices, Information Technology and Defense & Security, Business & Financial Services, and Health Services and Arts, Design, Sports & Media) to ensure that the local workforce has the qualifications needed to find employment within these industries.*

6.4 Explore programs/initiatives that offer skilled trades training for City residents. Nurture and expand employment opportunities within this industry.*

6.5 Partner with local workforce service providers to offer retraining opportunities for City residents in order to increase their chances of gaining employment in new and emerging industries.

6.6 In collaboration with workforce development agencies in the area, provide recruitment events/activities (e.g., job fairs, conferences, etc.) that connect employers with potential employees of all ages and skill levels.

6.7 Collaborate with workforce service providers to help City residents overcome barriers to employment such as basic education and training, transportation, childcare, etc.

6.8 Develop a formal partnership with the Workforce Center—Charlottesville by establishing a downtown satellite workforce center to ensure that City residents have access to training opportunities and resources that will help them meet local employers’ workforce needs.

6.9 Work with recipients of Temporary Assistance to Needy Families (TANF) who are participants in the Virginia Initiative for Employment not Welfare (VIEW) program by offering training and recruitment opportunities that will help them better achieve self-sufficiency.*

6.10 Accept the final report of the Workforce Development Strategic Action Team, “Growing Opportunity: A Path to Self-Sufficiency in Charlottesville” and adopt its comprehensive workforce development action plan as a framework for City-wide policy to facilitate economic prosperity for all City residents.
Additional reading for Economic Sustainability:

3: ECONOMIC SUSTAINABILITY

- Charlottesville City Schools Strategic Plan 2011 – 2017
- Target Markets Report
- Workforce Development Strategic Action Team Report to City Council 2013
- Arts Impact in the Greater Charlottesville Area
- 2012 Office of Economic Development Annual Report
The first Comprehensive Plan for the City of Charlottesville was adopted in 1979. This most recent version of the Comprehensive Plan was adopted by City Council on August 19, 2013. Previous plans and drafts may be accessed online through CHARLOTTESVILLE.ORG.

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